

## Food Service / Product Guide

2024



LET'S CREATE GREAT DISHES TOGETHER.<sup>®</sup>

# Food Service

J.T.M. Food Group is a forward-thinking food-processing company still rooted in the same principles of the original butcher shop. For four generations, the food professionals at J.T.M. have provided on-trend products and solutions, including sauces, soups, sides, dips, pastas, scrambles, and taco fillings, with the same commitment to integrity and quality we've had since the butcher shop days.

## Custom Product Development

Working together, J.T.M. and its food service partners have time and time again been able to identify opportunities in the marketplace and satisfy consumer needs with innovative and proprietary menu items.

## Coast to Coast Distribution

J.T.M. prides itself in delivering product on time and on budget so it's there when you need it most. Partnering with distributors both big and small allows you easy access to quality J.T.M. products your customers desire.

## Dedicated Support Team

Partnering with J.T.M. means working with some of the industry's best including a dedicated team of sales and marketing professionals. The J.T.M. team will work hand in hand with your operation to make sure your next product rollout is a success.

For more information, visit:  
[www.jtmfoodgroup.com/foodservice](http://www.jtmfoodgroup.com/foodservice)

## J.T.M. is proud to serve the following food service industries:

- Restaurant
- Convenience Stores
- College & University
- Amusement & Entertainment
- Business & Industry
- Military & Government
- Healthcare & Senior Feeding

## Proud partners of:



## About J.T.M.

- Family-held company, incorporated 1974
- Offer 600+ fully cooked products
- 600+ Employees
- Experienced management (the average manager has at least 15 years with J.T.M.)
- Active ownership and hands-on leadership
- Dedicated to sustainability by employing technologies and materials that allow for less packaging, energy reduction, and recycling

## Production Capabilities

- Bagged entrée/kettle operation with approximately 5 million pounds per week production capacity
- In December 2020, we opened line two in our Innovative Solutions Plant which increased production capacity of our Kettle-Crafted Culinary Solutions by 100 million pounds annually.
- J.T.M. is well positioned for the future with the infrastructure already in place to support up to 4 more lines in our Innovative Solutions Plant.

## Why Partner with J.T.M.

- Committed to helping operators meet the specific needs of their customer base with products that deliver versatility, quality and efficiency to their operation
- Latest in on-trend intelligence
- Coast-to-coast customer support through our dedicated sales team, broker network, and customer service representatives
- Culinary experts available to help with recipe ideation, menu development, and training
- Website full of recipes developed for multiple menu applications
- Full service marketing and graphic design studio with an on-staff food photographer
- Research and Development and food scientists

## Food Safety - Our Top Priority

- All products are fully cooked
- Continuous in-line inspections
- USDA federally inspected facility
- AMS Graders & FSIS Inspectors on-site
- Allergen training for all plant employees
- GFSI (Global Food Safety Initiative) certification: We received an "AA+" rating from Cert ID and meet the BRC Global standards for Food Safety and GFSI requirements.
- Certified HACCP SSOP
- Computer integrated lot tracing
- ServSafe training for sales & marketing team

## Our Certifications



Order Samples:

[www.jtmfoodgroup.com/sample-request](http://www.jtmfoodgroup.com/sample-request)





# Appetizer Dips

## Features & Benefits

Just heat and serve with our Bavarian pretzels for a delicious appetizer or use them in a variety of menu applications to keep your customers coming back for more. These dips deliver on-trend flavors consumers are seeking without all the preparation!

- Fully cooked, just heat and serve
- Convenient boilable/steamable bag
- Homemade taste and texture
- Premium ingredients
- Menu versatility

**GF** = Gluten Free

\*Note: Products may be produced in a facility with products containing gluten.

## Available Products

47570	Buffalo Chicken Dip	4/5 lb bags	<b>GF</b>
75440	Spinach Artichoke Dip	4/5 lb bags	<b>GF</b>
75390	Fat Tire® Beer Cheese Dip	4/5 lb bags	
75250	Beer Cheese Base	4/5 lb bags	<b>GF</b>
75240	Cheese Sauce, Reduced Fat	4/5 lb bags	<b>GF</b>
75510	Three Cheese White Sauce	4/5 lb bags	<b>GF</b>
75550	Jalapeño White Cheese Sauce	4/5 lb bags	<b>GF</b>
75150	Queso Blanco Sauce	4/5 lb bags	<b>GF</b>
75700	Poblano Queso	4/5 lb bags	<b>GF</b>
77640	Roasted Street Corn	4/5 lb bags	<b>GF</b>
49560	Hatch Chorizo Queso Fundido	4/5 lb bags	<b>GF</b>
75671	Dos Equis Cerveza Queso	4/5 lb bags	



## What will you create?

Create your own signature beer cheese by adding the beer of your choice to J.T.M.'s Beer Cheese Base.



# Bavarian Pretzels

## Features & Benefits

High-quality pretzels made using a 200 year old recipe from Muenster, Germany, making them true Bavarian Pretzels. They are the ideal addition to any menu and are perfect paired with our flavorful dips and cheese sauces.

- Thaw or heat and serve
- Authentic taste and texture
- Buns are pre-sliced for ease of use

## Available Products

96100	Pretzel Stick	72 / 2.25 oz.
91130	Pretzel Bites	500 ct.
91160	Small Pretzel Twist	40 / 4 oz.
91140	Medium Pretzel Twist	24 / 6 oz.
91150	Large Pretzel Twist	14 / 10 oz.
91220	Jumbo Pretzel Twist	11 / 16 oz.





# Homestyle Chili

## Features & Benefits

Delight your taste buds and satisfy your appetite. Our extensive chili lineup is sure to take you back to the familiar feelings of hearth and home while delivering a satisfying experience to every meal occasion.

- Fully cooked, just heat and serve
- Convenient boilable/steamable bag
- Homemade taste and texture
- Quality ingredients

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## Available Products

43030	Texas Jack's Chili	4/5 lb bags	<b>GF</b>
43070	Cincy Style Chili	4/5 lb bags	<b>GF</b>
41020	Hot Dog Chili Sauce	4/5 lb bags	<b>GF</b>
41190	Chili con Carne	4/5 lb bags	<b>GF</b>
43570	Premium Chili with Beans	4/5 lb bags	<b>GF</b>
43140	Old-Fashioned Chili w/ Beans	4/5 lb bags	<b>GF</b>
43320	White Chicken Chili w/ Hatch Chiles	4/5 lb bags	<b>GF</b>





# Mac & Cheese

## Features & Benefits

- Fully cooked, just heat and serve
- Convenient boilable/steamable bag
- Homemade taste and texture
- Multiple menu applications

## What Makes Our Mac & Cheese Stand Apart?

### Dual Cook Production Process:

- Provides the ability to cook pasta and cheese sauce separately, gently blending them together at the end of the cooking cycle and prior to packaging
- Utilizes a variety of new technology to control the ratios of cheese sauce and pasta added to each bag of mac & cheese
- Improves product consistency from one bag to the next, one batch to the next

### Pasta Cooking Process:

- Uniform cooking process with increased ability to control how long the pasta is cooked
- Greater flexibility and capability to cook pasta of a variety of shapes and sizes
- Starch, resulting from cooking pasta, is rinsed off and eliminated from the product leaving the pasta tender yet firm

## Available Products

79240	Macaroni & Cheese	4/5 lb bags
79060	Homestyle Macaroni & Cheese	6/5 lb bags
79280	Three Cheese White Cavatappi	4/5 lb bags
79650	Hatch Chile Mac & Cheese	4/5 lb bags
79620	Pepperjack Shells & Cheese	4/5 lb bags
NEW	Dos Equis Cerveza Mac	4/5 lb bags





# Comfort Entrées & Sides

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## Features & Benefits

Our homestyle comfort entrées give an all new meaning to the phrase made-from-scratch. Each item is prepared with fresh vegetables, tender meats, and rich stocks to satisfy those home-cooked cravings and deliver proven performance and a homemade quality without wasting needless hours in the kitchen.

- Fully cooked, just heat and serve
- Convenient boilable/steamable bag
- Homemade taste and texture
- Premium ingredients

## Available Products

Sloppy Joe		
44120	Beef Sloppy Joe	4/5 lb bags <b>GF</b>
44260	Beef Sloppy Joe, Reduced Fat	4/5 lb bags <b>GF</b>
Comfort Entrées		
49231	Penne with Meat Sauce	10/3 lb bags
79511	Penne with Alfredo Sauce	10/3 lb bags
45090	Beef Stroganoff	4/5 lb bags
47330	Beef Stew	4/5 lb bags <b>GF</b>
47450	Chicken Pot Pie Filling	4/5 lb bags
49210	Chicken and Dumplings	4/5 lb bags
Sides		
77130	Cinnamon Apples	4/5 lb bags <b>GF</b>
77640	Roasted Street Corn	4/5 lb bags <b>GF</b>
77300	Cheddar Grits	4/5 lb bags <b>GF</b>







# Breakfast

## Features & Benefits

Whether it's the beginning of the day, the end of a meal or anything in between, J.T.M. has you covered. From hearty breakfast fillings to creamy gravies, we offer an assortment of great-tasting products that will provide you with easy preparation while still delivering exceptional homemade taste.

- Fully cooked, just heat and serve
- Homemade taste and texture
- Premium ingredients

## Available Products

### Breakfast Fillings

47970	Sausage Breakfast Filling <small>(Sausage, Cheese &amp; Egg)</small>	4/5 lb bags
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### Gravies

46020	Sausage Gravy	4/5 lb bags
46030	Old-Fashioned Sausage Gravy	6/5 lb bags



**Ask about our custom breakfast fillings!**



**43% of consumers enjoy eating breakfast foods at nontraditional times of the day.**  
Source: Technomic Inc., CSP February 2020



# Hispanic

## Features & Benefits

J.T.M.'s wide variety of authentic Mexican taco and burrito fillings and sauces are sure to increase the overall appetite appeal of your food service program. These products are designed to deliver a genuine, made-from-scratch taste with minimal prep time.

- Fully cooked
- Convenient boilable/steamable bag
- Authentic flavor
- Premium ingredients
- Menu versatility

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## Available Products

Taco & Burrito Fillings			
42010	Beef Filling	4/5 lb bags	<b>GF</b>
42060	Buffet Beef Filling	4/5 lb bags	<b>GF</b>
42620	Beef Filling, Reduced Fat & Sodium	4/5 lb bags	<b>GF</b>
42250	Shredded Chicken Filling	4/5 lb bags	<b>GF</b>
Sauces			
75150	Queso Blanco Sauce	4/5 lb bags	<b>GF</b>
75700	Poblano Queso	4/5 lb bags	<b>GF</b>
49560	Hatch Chorizo Queso Fundido	4/5 lb bags	<b>GF</b>
75240	Cheese Sauce	4/5 lb bags	<b>GF</b>
75550	Jalapeño Pepper Cheese Sauce	4/5 lb bags	<b>GF</b>
75671	Dos Equis Cerveza Queso	4/5 lb bags	
73650	Birria Sauce	4/5 lb bags	<b>GF</b>





# Italian

## Features & Benefits

For those who demand superior taste, these products are made with high-quality beef and pork, fresh vegetables, a fine array of exotic cheeses, and the natural spices you have come to love. So, whether you are looking for an authentic Italian sauce or moist and juicy meatballs, J.T.M. has your Old World menu solutions.

- Fully cooked, just heat and serve
- Authentic Old World flavor
- Premium ingredients



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## Available Products

Sauces			
45010	Vito's Meat Sauce	4/5 lb bags	<b>GF</b>
70250	Pizza Sauce	6/5 lb bags	<b>GF</b>
75290	Alfredo Sauce	4/5 lb bags	<b>GF</b>
75510	Three Cheese White Sauce	4/5 lb bags	<b>GF</b>
75010	Artisan Alfredo Sauce	4/5 lb bags	<b>GF</b>
NEW	Voodoo Ranger Cream Sauce	4/5 lb bags	<b>GF</b>
Pasta Entrées			
49231	Penne with Meat Sauce	10/3 lb bags	
79511	Penne with Alfredo Sauce	10/3 lb bags	



# Asian

## Features & Benefits

Soar to success and elevate your senses with exotic flavors from various regions of Asia. Our Asian sauces feature natural ingredients that provide flavors rich in ginger, soy sauce, garlic, and an assortment of spices and herbs. These delicious creations deliver a savory taste, aroma and consistency that make them perfect for a mouthwatering base or a wide variety of marinades, glazes and dipping sauces.

- Fully cooked to save time and labor
- Convenient boilable/steamable bag
- Product consistency
- Menu versatility

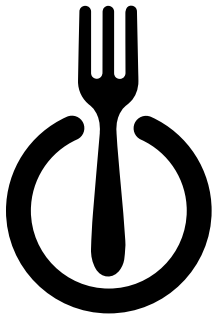
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## Available Products

Sauces			
73430	Asian Base Sauce	6/5 lb bags	<b>GF</b>
73460	Sweet & Sour Sauce	6/5 lb bags	<b>GF</b>
73420	Hunan Style Orange Sauce	6/5 lb bags	<b>GF</b>
73450	General Tso's Sauce	6/5 lb bags	<b>GF</b>
73480	Sweet Chili Sauce	6/5 lb bags	<b>GF</b>
73400	Korean BBQ Sauce	6/5 lb bags	<b>GF</b>
73470	Sweet Teriyaki Sauce	6/5 lb bags	<b>GF</b>





# SUPREME STARTERS

J.T.M.<sup>®</sup>

**No Melt. No Mess.** - Our line of cheese sauce bases provides operators a consistent, creamy cheese sauce that delivers on convenience, quality and hold time. These supreme sauce starters are the perfect starting points for operators to create great dishes and flavor combinations. From Mac & Cheese, to queso, soup, dips and more, J.T.M. makes it easy to be cheesy.

## J.T.M.'s Supreme Starters Advantage:

- Labor Savings of 30 minutes (no cutting, shredding, or cubing)
- Versatility - Great starting point for multiple applications
- Supreme Hold Time & Flavor
- Fully Customizable - simply add your signature ingredients
- Real Cheddar Cheese
- Superior Frozen Shelf Life: 2 years
- Fully Cooked & Frozen
- Consistency
- Time Saving
- Price Stability

**30+**  
minutes of  
labor savings

LET'S CREATE  
GREAT DISHES  
TOGETHER.<sup>®</sup>





# 360° Support

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Partnering with J.T.M. means working with some of the industry's best, including a dedicated team of support professionals. The J.T.M. team will work hand in hand with your operation to make sure your next product rollout is a success. J.T.M. is proud to offer the following services:

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## Research And Development

Our dedicated team of Research and Development professionals are committed to creating on-trend, consistent and profitable products. The R & D team at J.T.M. will work hand in hand with you to develop menu components that work for your operation and satisfy your flavor profiles.

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## Professionally Trained Culinary Team

Our first class culinary team includes three professionally trained chefs committed to creating new and unique ways to present menu ideas to your customer base. Utilizing current trend analytics, our culinary team is always on top of cutting edge flavors and applications.

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## Sales and Customer Service

Our responsive and passionate sales and customer service teams are dedicated to getting you the answers you need, when you need them. Working together, they excel at providing solutions in a matter of hours instead of days.

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## Marketing and Graphic Design Services

Our Marketing and Graphic Design services are designed to assist the end user with the promotion of new and existing menu items utilizing J.T.M. products. With our state-of-the-art design and print studios, J.T.M. is able to provide unparalleled resources to support product rollout and sales.



# J.T.M.<sup>®</sup>

## Here We Grow Again:

- \$100 Million Dollar Expansion Project Underway – Launching 2025!
- 132,000-Square-Foot Addition + New Equipment & Machinery
- Increase Production Capacity and Capabilities
- New Production Line with Cook, Drain and Rinse Capabilities
- Allows us to create healthier product options that contain less fat and sodium.
- New Packaging Options
  - Individual portion-packed entrées
  - Oven-able/Steam-able Trays in various sizes, including 5 lb. trays
- New Jobs & Employee Opportunities
  - 50 + New Jobs
- More Capacity

**TOP  
WORK  
PLACES**



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